MICHIGAN STATE NUMISMATIC SOCIETY

Meeting of the Board 6:30 p.m. April 14, 2018 Macomb Room – Macomb Community College Sports and Events Center Warren, MI

I. Call to Order Trick

Meeting called to order at 6:30 pm

II. Roll Call Blinkiewicz

A) President: Irick

B) Vice President: Bobrofsky

C) Secretary: Andrew Blinkiewicz D) Treasurer: Julianna Wostyn

E) Past President: Ann Bobrofsky

F) Directors: Marzilli, Hartung, Chirco, Benvenuto, Dombrowski, Motely, Wostyn, Sirna, Klunzinger, Henderson Absences: Friedman (excused), Malhalab

Confirmation of Quorum- Confirmed

Introduction of Visitors Irick

- Frank Passic- MSNS Exhibit Chairman, Kathy Freeland- Marysville Coin Club, Dan Freeland- Flint Coin Club
- Kathy Freeland gave both a written and oral application for the Marysville Coin Club to co-host the next available Spring MSNS convention (Spring 2020)
- Dan Freeland gave both a written and oral application for the Flint Coin Club to co-host the next available Spring MSNS convention (Spring 2020)

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- III. Invocation Chirco
- IV. Approve Minutes of Board Meeting Blinkiewicz

Motion by Klunzinger second by Dombrowski to approve as sent-passed

- V. Emergency Additions to Agenda All
- VI. Approve Agenda Board

Motion by Klunzinger second by Wostyn to approve minutes with editions- passed

VII. 2017-2018 Board Term Director and Officer Absences Blinkiewicz

Absences: Benvenuto (Jan 2017), (April 2017 – excused, hosting work event), Dombrowski (Jan 2017 – excused, attending funeral), Al and Ann Bobrofsky (Summer 2017 – excused, private matter), Malhalab (Summer 2017 – excused, private matter), Sirna (Fall 2017 – excused, family event), Henderson (Winter 2018 – excused, charity commitment conflicted with board meeting date), Marzilli (Winter 2018 – excused, trade show commitment conflicted with board meeting date)

VIII. Membership Comments Irick

IX. Officer Reports

- A) President's Report Irick
 - 1) A volunteer is needed to be our Sponsorship Coordinator. Dr. Chirco stepped down after our last Convention. Past Director Anderson and I are currently sustaining the program. Over \$3,500 in sponsorships have been for our Spring Convention.
 - 2) Continued efforts are required to find opportunities to increase revenue and decrease expenses without sacrificing our programs. Treasurer Wostyn, will present a budget update that also presents realistic projections for each of the major budget categories. The actions implemented in 2017 were successful, and thank you to all for your contributions.
 - 3) The Call for Nominations of Officers and Directors was written by the President as required in Article III Section 3 of the MSNS Constitution and published in the Winter Michmatist and on the MSNS website. This publication was complete well in advance of the April 1 Constitutional requirement.
 - 4) Article III Section 5 requires the President to appoint an Election Committee consisting of a Chair and not less than two or more than four members after receiving approval from the majority of the board. These appointments must be made not more than fifty (50) days before the MSNS fall Convention. The Election Committee Chair, Pat Heller, was appointed as approved during the Winter 2018 board meeting for a \$500 professional fee with MSNS to pay for the postage required to mail the ballots. I will to make recommendations for the balance of the Election Committee this Spring 2018 Board Meeting.
 - 5) The President having the authority, appoints to further members to the election committee, they are Brian Malnar and Frank Passic

Exhibit Chairman

Thanks Logan Wostyn for providing Birthday cakes for Brett Irick (55) and Jim Motley (60) as well as providing food at various points throughout the convention

- A) Treasurer J. Wostyn
 - 1) 2018 Budget Update
 - 2) Spring 2018 Convention Budget Update
 - 3) Motion by Bobrofsky second by Chirco to allow viewing of any MSNS financial records on Sunday April 15 as announced on the PA to be viewed by any Board members who wishes to do so-passed
 - 4) Status of 2018 Tax Return-finished and under review by the President
 - 5) Exact Tax Status Report
- B) Vice President's Report Bobrofsky
 - 1) As discussed at the Executive Session, I sought bids (4 in total) the sealed bag of silver, an offer of \$6000 was accepted
 - 2) It is the recommendation of the Vice President to take action to sell the remaining silver in the open bag
 - Motion by Klunzinger, second by Wostyn to sell the remaining \$420 in silver- passed
- C) Secretary Blinkiewicz
- 1) Membership Report (a moment of silence will be requested for deceased members) Life Member Applications

Motion by Chirco seconded by Klunzinger to approve Paul Elles' application for Life Membership-passed Motion by seconded by to approve Edward Hammond's application for Life Membership Report:

Regular:

416

Junior:

40

Club:

21

Life:

349

Honorary Life:

21

Total:

847

- 2) Service Awards 2018 and beyond
 - Current pin inventories will satisfy the needs for 2018, in the interim the Secretary will procure rates from Terry Berry over the summer so an order can be placed to buy the necessary pins for awardees through 2022
- 3) Co-Host Awards
 - MSNS has co-host awarded for Fall 2018, Spring of 2019, one for Fall 2019, and two applicants for Spring 2020
- X. Committee Reports
 - A) Convention Status Report L. Wostyn
 - B) Exhibit Committee Passic
 - 1) All second-place awards were sponsored this show, a thing to be proud of. Ernie Nagy was kind enough to donate his first place award back to MSNS
 - C) Personnel Committee Report Irick
 - D) Education Committee Chirco
 - 1) Spring Education Seminar
 - Chirco wished to thank the speakers for this show, and seeking new speakers will begin soon
 - E) Convention Advertising Chirco
 - 1) Advertising came in within budget, and noted the letter received from Exact Tax earlier in the meeting
 - F) Sponsorship Anderson/Irick
 - G) Michmatist/Convention Program Bobrofsky/J. Wostyn
 - 1) Printing/Mailing Cost Reduction Update
 - 2) Michmatist Advertising Revenue Review-
 - Advertising has declined in the past few years and actions will be discussed to turn this trend in a positive direction
 - H) Executive Session convened at 7:14pm- reconvened at 7:22pm
 - I) Webmaster Report Motley
 - 1) We continue to gain traction on the website, with hit traffic up 4-5% per month. We are now in the top 5 nationally among numismatic organizations. The website averages 141,000 hits per month.
 - J) Dealer Relations Committee Friedman
 - K) YN Education Friedman/L. Wostyn
 - 1) Table traffic was heavy and a record turnout of 24 YNs attended the YN Program
 - XI. Old Business
 - A) CSNS Fall 2018 Educational Seminar during Convention Irick
 - a. Work continues securing speakers, we are finalizing speakers that Ray Lockwood had approached before passing away
 - B) MSNS Website Advertising Motley/J. Wostyn

- a. A proposal was presented to dealers after the bourse closed on Friday regarding advertising on the website
- C) Awards Presentations, Fall 2018 and Beyond Irick/J. Wostyn
 - a. Motion by Klunzinger second by Chirco to replace the award's breakfast with an award's reception at a TBD time during the afternoon of the last day of the convention-passed, 1 no

XII. New Business

- A) Appointment of Election Committee Members Irick Discussed in the President's report
- B) Michmatist Archive Proposal J. Wostyn

Motion by Dombrowski second by Bobrofsky to approve both motions regarding the archival process of Michmatist-passed

- D) Disposition of Silver
- E) Future Fall and Spring Contracts

The President appoints J. Wostyn, Sirna, and himself to negotiate and enter into new contracts for Spring and Fall for the next 3-year cycle- Wostyn, second by Klunzinger- passed

F) Michmatist Editor Pay

Motion by Bobrofsky second by Henderson to lower Michmatist editor pay from \$1000 to \$750 with a 20% advertising revenue stipend for advertising effective for the Summer 2018 edition-passed

G) Convention Chairman Pay

Motion by Marzilli second by Sirna to pay Convention Chairman her \$1000 pay for Spring 2018- passed, Wostyn abstained

Motion paused for a 10-minute break- 7:56pm Meeting called back to order- 8:06pm

- XIII. Open Discussion Roundtable All
- XIV. Executive Session
 - a. Meeting went into executive session at 8:06 pm
 - b. Meeting returned to open session at 8:51pm

XV. Adjournment

- a. Next meeting: Will be held between during between August 1 and September 30 as required by the MSNS Constitution Section 2.2 (a). The proposed location is Cleary's Restaurant in Howell, Michigan.
- b. Motion to adjourn by Klunzinger second by Wostyn to adjourn- 8:58pm