

MICHIGAN STATE NUMISMATIC SOCIETY
Macomb Community College; Macomb Room
Saturday, November 30, 2019

- I Call meeting to Order /Welcome new Board Members & Kelly/Exact Tax Friedman
- II Roll Call McNeill
- A. President: Stephen Friedman
 - B. Vice President: Tom Dombrowski
 - C. Secretary: Deborah McNeill
 - D. Treasurer: Kelly Bennett / Exact Tax
 - E. Past President: Al Bobrofsky
 - F. Directors: Ann Bobrofsky, Tom Coulson, Dave Hartung,
Dave Henderson, Tom Klunzinger, Steve Marzilli, Jim Motley,
Frank Passic, Logan Wostyn, Steve Harvey, Jim VanderRoest
- III Invocation Friedman
- IV Introduction / Visitors Comments
Visitors: Andrew Blinkiewicz, Brian Malner, Clifford Mishler, Randy Thern, Dany Rothfeld, Gary Kelly
- V Approval & Additions to Agenda
Motion by Klunzinger second by Dombrowski to approve Agenda - Passed
- VI Approval of Minutes - October 6, 2019
Motion by Tom Klunzinger second by Dave Henderson to Approve October 6, 2019 Minutes - Passed
- VII Officers Reports
- A. Presidents Report Friedman
 - 1. Parade had very positive effect in promoting MSNS
 - 2. MSNS has experienced noticeable rebound
 - 3. Logan Wostyn is recognized for her tremendous effort
 - B. Vice Presidents Report Dombrowski
 - 1. Parade is a very worthwhile event
 - 2. Next year we could use more handouts and volunteers
 - C. Treasurer's Report - Exact Tax Bennett
 - 1. Financials
 - a. Officially welcomed Kelly Bennett of Exact Tax
 - b. Budget packet review

- c. MSNS income is up and projected to continue
- d. Jack Huggins - 2019 Tax Returns

Friedman

Motion by Klunzinger second by Coulson to have Jack Huggins do the MSNS 2019 tax returns - Passed

D. Secretary's Report

McNeill

- 1. There are 892 - current MSNS members
- 2. Pin Awards
 - a. 41 members were notified of pin award eligibility
 - b. 13 members responded and received pins
- 3. Co-Hosts for MSNS 2020 Fall Convention
 - a. Northwest Detroit Coin Club and Lincoln Coin Club submitted written requests to serve as Co-Hosts at the 2020 Fall Convention
 - b. Northwest Detroit Coin Club and Lincoln Coin Club made verbal requests to serve as Co-Hosts at the 2020 Fall Convention

Motion by Klunzinger second by Wostyn to permit Northwest Detroit Coin Club and Lincoln Coin Club to serve as Co-Hosts for the MSNS 2020 Fall Convention - Passed

- 4. Correspondences
 - a. Letter from Julie Kormos re: Slate-Rothfeld Award reinstatement
 - b. Slate-Rothfeld Award reinstatement to be tabled for Executive Committee review
- 5. Mike Strub - Life Membership approval

Motion by Klunzinger second by Dombrowski to approve Life Membership of Mike Strub - Passed

- 6. ANA Seminar Contest Winner - Beau Sigmon
- 7. Membership renewal changes have been implemented
- 8. Pat Heller to serve as administrator for up coming elections

Motion by Klunzinger second by Wostyn that Pat Heller will serve as administrator for up coming elections - Passed

VIII Committee Reports

A. Exhibits

- 1. Exhibits were tremendous Passic
 - a. 110 cases; 24 exhibits
 - b. ANA convention non-competitive exhibits
 - c. Liberty Dollar displays now permitted
- 2. 2020 ANA Summer Seminar Awards
 - a. 1 adult and 1 YN ANA summer seminar trip will awarded in 2020
 - b. Each award of \$1,500.00 will cover tuition, room and board; any remaining award can be used by recipient toward the purchase of plane fare
- 3. MSNS Lockbox

Motion by Wostyn second by Passic to give lock MSNS box access to Vice President Tom Dombrowski - Passed

- B. Publicity
 - 1. ANA winner previously discussed
 - 2. Mount Clemons Parade Review - previously discussed

- C. Sponsorship Review Motley
 - 1. Fall 2019 exceeded Fall 2013 (previous best) in sponsorships
 - 2. MSNS will be receiving an annual memorial sponsorship from Heritage Auctions
 - 3. Sponsors should be recognized at MSNS conventions in brochure, on signage, etc

- D. Convention Coordinator Wostyn
 - 1. Convention Progress
 - a. Great convention, dealers pleased
 - b. Continue the "10 Table" policy
 - c. Dealers were enthusiastic about silent auction to fund YN programs
 - d. Silent Auction was very successful - majority of proceeds will be used to fund YN Summer Seminar trip
 - e. Receipt of MSNS 2020 Spring Convention applications has begun
 - f. Anticipating MSNS 2020 Spring Convention will do as well or better

Motion by Klunzinger second by Wostyn to use annual silent auction proceeds to fund the YN Summer Seminar through the exhibits program - Passed

- g. Convention Coordinator Wostyn's appointment is up

Motion by Klunzinger second by Marzilli to re-appoint Logan Wostyn as Convention Coordinator for another 2 year term - Passed

- 2. Case Sell Review
 - a. 50 exhibit cases were sold
 - b. Proceeds from case sale will go into the general fund

- 3. Sponsoring Clubs Help Issue Wostyn/Bobrofsky
 - a. Registration went smoothly
 - b. There were issues regarding the number of club volunteers
 - c. Suggestion that MSNS should consider defining co-host expectations and responsibilities in writing
 - d. Suggestion that MSNS consider adjustments to co-host awards when fulfillment of duties / expectations not met

Recess called by President Friedman at 8:00pm

Meeting called back to order at 8:10pm

E. Education / YN

Wostyn

1. General / Seminar / Speaker Program Review
 - a. YN Session went well - 23 in attendance
 - b. Andrew Blinkiewicz will conduct future YN seminars

F. Dealer Committee Survey / Referral Program Status

Marzelli / Friedman

1. Dealers prefer keeping MSNS Fall Convention on Thanksgiving weekend
2. Dealers prefer keeping future conventions at current venue
3. No referrals to date

G. Raffle Status

Bobrofsky

1. Raffle documents need to be filled out and delivered by hand
2. MSNS must be certified before a raffle can be held
3. Certification will probably not occur before the 2020 MSNS Fall Convention
4. President must sign the application

Motion by Klunzinger second by Henderson to have President Friedman sign the Raffle application

H. Webmaster

Motley

1. E-mail blast sent prior to the MSNS 2020 Fall Convention were viewed at a rate of 38.87% which is very high (average is 10%)
2. Blast e-mail is very cost effective
3. MSNS website has had 1.2 million hits (recent: 112,000 in October 2019 & 126,000 in November 2019)
4. MSNS is in the top 5 numismatic web sites in the U.S.

IX Closing Items / Board Member & Public Comments

- A. Passic: Remarked on how the exhibit area floor space has increased
- B. Al Bobrofsky: Because the weight of the paper of outer cover of the MichMatist was reduced, MSNS is entitled to 4 pages (8 pages both sides) free color

Motion by Passic second by Marzilli to dedicate the "free" color pages to color advertisements - Passed

- C. Ann Bobrofsky: Remarked how nice dealers and attendees were
- D. Marzilli: This was a great show and MSNS is headed in the right direction
- E. Dombrowski: Remarked that younger collectors prefer digital over hard copy
- F. Coulson: Looks forward to seeing MSNS move forward
- G. Hartung: Commented on the success of this show
- H. Harvey: Enjoyed his 1st meeting as a board member
- I. Henderson: Supports continuing the YN and adult ANA trip
- J. VanderRoest: Felt meeting was very constructive
- K. Kelly: Enjoyed her first board meeting
- L. Wostyn: Will give badge machine to President Friedman for storage, consider having football on Tv next to concession stand next year and consider excellent, less expensive sign maker for future conventions

M. Klunzinger: Past perspectives can be used for the future

X. Adjourn

Meeting adjourned at 8:30pm